

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

BOARD OF COMMERCE AND INDUSTRY MEETING,
TAKEN AT THE LOUISIANA STATE EMPLOYEES RETIREMENT
SYSTEM, 8401 UNITED PLAZA BOULEVARD, 4TH FLOOR,
BATON ROUGE, LOUISIANA ON OCTOBER 22, 2013
COMMENCING AT 1:40 P.M.

REPORTED BY:

RACHEL Y. TORRES, CCR, RPR
CERTIFIED COURT REPORTER



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY

- 1 APPEARANCES OF BOARD MEMBERS:
- 2 STEVE WINDHAM
- 3 MILLIE ATKINS
- 4 LANCE BELCHER
- 5 MAYOR GLENN BRASSEAU
- 6 GORDON BURGESS
- 7 JEFFREY ELMORE
- 8 RICHARD GONSULIN
- 9 STEVEN GRISSOM
- 10 THOMAS HOLDEN
- 11 JERRY JONES
- 12 WILLIAM KING
- 13 MICHELLE DUCHARME
- 14 R.K. MEHROTRA
- 15 STEVE CARTER
- 16 GALE POTTS ROQUE
- 17 WILDA SMITH
- 18 CHARLES SOPRANO
- 19
- 20
- 21
- 22
- 23
- 24
- 25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

BOARD OF COMMERCE AND INDUSTRY

1 APPEARANCES OF STAFF MEMBERS:

2 MELISSA SORRELL

3 LORI WEBER

4 MARYLYN FRIEDKIN

5 FRANK FAVALORO

6 RICK BROUSSARD

7 ANNE VILLA

8 BRENDA GUESS

9 BECKY LAMBERT

10 ROSHONDA HANIBLE

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. MEHROTRA:
2 I would like to welcome
3 everybody to our 2013 meeting of
4 the State of Louisiana Board of
5 Commerce and Industry. Can we
6 have the roll call, please.

7 MS. SORRELL:
8 Matt Parker for Governor
9 Jindal. Steve Windham for Lt.
10 Gov.

11 MR. WINDHAM:
12 Here.

13 MS. SORRELL:
14 Millie Atkins.

15 MS. ATKINS:
16 Here.

17 MS. SORRELL:
18 Lance Belcher.

19 MR. BELCHER:
20 Here.

21 MS. SORRELL:
22 Brian Bossier. Mayor
23 Brasseaux.

24 MR. BRASSEAUX:
25 Here.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. SORRELL:
2 Gordon Burgess.

3 MR.BURGESS:
4 Here.

5 MS. SORRELL:
6 Mark Delesdernier. Jeffrey
7 Elmore.

8 MR. ELMORE:
9 Here.

10 MS. SORRELL:
11 Andre Fruge. Richard
12 Gonsulin.

13 MR. GONSULIN:
14 Here.

15 MS. SORRELL:
16 Steve Grissom for Secretary
17 Moret.

18 MR. GRISSOM:
19 Here.

20 MS. SORRELL:
21 Thomas Holden.

22 MR. HOLDEN:
23 Here.

24 MS. SORRELL:
25 Jerry Jones.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. JONES:
2 Here.
3 MS. SORRELL:
4 William King.
5 MR. KING:
6 Here.
7 MS. SORRELL:
8 Kevin Langley. Senator Danny
9 Martiny.
10 MS. DUCHARME:
11 Here.
12 MS. SORRELL:
13 Oh, Michelle. R.K. Mehrotra.
14 MR. MEHROTRA:
15 Here.
16 MS. SORRELL:
17 Steve Carter for
18 Representative Ponti.
19 MR. CARTER:
20 Here.
21 MS. SORRELL:
22 Representative Pugh. Senator
23 Riser. Gale Potts Roque. Wilda
24 Smith.
25 MS. SMITH:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Here.

2 MS. SORRELL:

3 Charles Soprano.

4 MR. SOPRANO:

5 Here.

6 MS. SORRELL:

7 We have a quorum.

8 MR. MEHROTRA:

9 Thank you. I would like to
10 welcome Representative Carter
11 sitting in for Representative
12 Ponti today. Thank you, Mr.
13 Carter.

14 If I can get an approval of
15 the minutes from our August 2013
16 meeting. Can I have a motion? Mr.
17 King, and second by Ms. Atkins.
18 All in favor.

19 ALL BOARD MEMBERS:

20 Aye.

21 MR. MEHROTRA:

22 All opposed? There was no
23 opposition. If you would like to
24 address the Board, please fill
25 out a blue card and bring it up



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 to the desk. We will be happy to
2 entertain any questions or
3 concerns. Quality Jobs Program.
4 Mr. Favaloro.

5 MR. FAVALORO:

6 Yes. I have a four Quality
7 Jobs applications. 20121249, ABC
8 Baton Rouge LLC in East Baton
9 Rouge. 20120781, Crompton
10 International, LLC in East Baton
11 Rouge. 20120993, Gremillion & Pou
12 and Associates, Inc. in Caddo.
13 20110035, Instrument and Valve
14 Services Company and
15 Fisher-Rosemont in Ascension.
16 That concludes the applications.

17 MR. MEHROTRA:

18 Thank you. Can I get a motion
19 to approve? Mr. Elmore. Second by
20 Ms. Smith. Comments or
21 discussions from the floor?

22 MR. JONES:

23 Mr. Favaloro, even in Caddo
24 that's Gremillion & Pou.

25 MR. FAVALORO:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Mr. Jones, I knew you were
2 going to say that.

3 (LAUGHTER)

4 MR. MEHROTRA:

5 Thank you for clearing that
6 up for us. Any discussion from
7 the floor? Any comments or
8 discussion from the Board? All in
9 favor say aye.

10 ALL BOARD MEMBERS:

11 Aye.

12 MR. MEHROTRA:

13 All opposed? There is no
14 opposition.

15 MR. FAVALORO:

16 I have three renewal
17 applications. 20090154, Allen's
18 Electric Motor Service, Inc. in
19 Caddo. 20071010, Boeing Space
20 Operations Company, a wholly
21 owned subsidiary of the Boeing
22 Company in Orleans. And 070847,
23 Louisiana Elastomer, LLC in
24 Concordia. That concludes the
25 Renewals.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. MEHROTRA:
2 Thank you. Can I get a motion
3 to approve. Mayor Brasseaux.
4 Second by Mr. Jones. Comments or
5 discussion from the floor?
6 Comments or discussion from the
7 Board. All in favor say aye.

8 ALL BOARD MEMBERS:
9 Aye.

10 MR. MEHROTRA:
11 All opposed? There is no
12 opposition. Mr. Favaloro. Are
13 you --

14 MR. FAVALORO:
15 Yes, sir. That concludes
16 Quality Jobs.

17 MR. MEHROTRA:
18 Thank you, sir. Ms. Lambert.

19 MS. LAMBERT:
20 Good afternoon we have four
21 -- excuse me, five new
22 applications and one renewal for
23 Restoration Tax Abatement.
24 Beginning with Application No.
25 20100072 for Albertsons, LLC



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Store No. 4038. 20121243 for
2 Butterbean Development Group,
3 LLC. 20131091, John Lafargue.
4 20130103, Renaissance Gateway
5 Limited Partnership. 20121193,
6 Tcic-Wah Productions; for a total
7 of five Restoration Tax Abatement
8 Applications for a total
9 investment of \$20,472,792.

10 MR. MEHROTRA:

11 Thank you. Motion to approve.

12 Mr. Burgess. Second by Mr.

13 Elmore. Comments or discussion

14 from the floor? Comments or

15 discussion from the Board? All in

16 favor say aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MR. MEHROTRA:

20 All opposed? There is no

21 opposition.

22 MS. LAMBERT:

23 Okay. We have one renewal for

24 20071090. GHA Properties, LLC.

25 MR. MEHROTRA:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Thank you. Motion to approve
2 by Mr. Soprano. Second by Mr.
3 Windham. Comments or discussion
4 from the floor? Comments or
5 discussion from the Board? All in
6 favor say aye.

7 ALL BOARD MEMBERS:

8 Aye.

9 MR. MEHROTRA:

10 All opposed? There is no
11 opposition.

12 MS. LAMBERT:

13 Thank you.

14 MR. MEHROTRA:

15 Thank you, Ms. Lambert. Are
16 you going to be sitting in today?
17 Did I hear some comments over
18 there about this being your last
19 meeting?

20 MS. FRIEDKIN:

21 Yes, sir. I would like to
22 take a personal minute in the
23 board meeting and there's some of
24 you guys I have been serving with
25 for years and then some of the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 rest of you guys I have had short
2 periods, but it's been a long
3 road. I have been doing this for
4 19 years and whenever I started I
5 never thought that I would be
6 sitting here saying this is my
7 last one, but it is. I will be
8 retiring December the 1st. I have
9 20 work days left, and Ms. Smith
10 said something really nice
11 because people keep asking me
12 what I'm going to do and I'm not
13 sure yet, but she said -- because
14 I said whatever the good Lord
15 opens up for me, and she said
16 yeah, you are going to be running
17 down the halls until the God Lord
18 opens the door, and that's what
19 I'm going to be saying, so I
20 would like to take this time to
21 thank everyone and to let you
22 know how much I have really
23 enjoyed my tenure for the Board
24 of Commerce and Industry. It's
25 meant a lot to me. I have seen

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 some real exciting things working
2 for the Department, and I
3 wouldn't trade it for anything in
4 the world for these 19 years that
5 I have been here, so thank y'all
6 so much.

7 MR. MEHROTRA:

8 Well, on behalf of the Board,
9 I want to say we greatly
10 appreciate all of your service.
11 It's been a real pleasure to work
12 with you. You are a fantastic
13 professional and we can't thank
14 you enough for everything that
15 you have done to help us.

16 MS. FRIEDKIN:

17 Thank you very much. I tried
18 to get out of reading this,
19 but --

20 MR. MEHROTRA:

21 Well, we're glad you are
22 doing it.

23 MS. FRIEDKIN:

24 There are 20 applications.
25 20110312 for Chevron Oronite



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Company, LLC.
2 20100972 for Chevron USA,
3 Inc..
4 20101010 for Chevron USA,
5 Inc..
6 20120972, Commercial Capital
7 Bank.
8 20100897 for Elite
9 Communication Services
10 Incorporated doing business as
11 Elite Communication Services,
12 Inc..
13 20101208, Epic Boats, LLC.
14 20120893, Gabriel Building
15 Supply Company Incorporated doing
16 business as Gabriel Building
17 Supply Company, Inc..
18 20120759, JAMJOMAR XII 12
19 Incorporated.
20 20110895 MWIII II
21 Incorporated doing business as MW
22 III II Incorporated.
23 20110027 New Hotel Monte --
24 MR. MEHROTRA:
25 Monteleone.

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. FRIEDKIN:

2 Easy for me to say, huh --
3 Incorporated doing business as
4 Hotel Monteleone. Thank you. I
5 practiced that a while ago.

6 Then we've got 20130549,
7 Payless Supermarket Incorporated
8 doing business as LeBlanc Food
9 Store No. 14.

10 20120998, Payless Supermarket
11 Incorporated doing business as
12 Payless Supermarket No. 7.

13 20101107, Rapides Healthcare
14 System, LLC doing business as
15 Rapides Regional Medical Center.

16 20110587, Red Stick Armature
17 Works Incorporated.

18 20120423, Service Machine and
19 Supply Incorporated.

20 20121235, TigerBytes IT
21 Solutions, LLC.

22 20121070, WDG Investments,
23 LLC.

24 20130107, Wings-Up of
25 Slidell, LLC.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 20110763, Wright Moore Dehart
2 Dupuis & Hutchinson CPA doing
3 business as WMDDH.

4 And 20111066, Zelia, LLC.

5 We have an apartment,
6 20071256, JAE Properties
7 Incorporated.

8 MR. MEHROTRA:

9 Thank you. We wanted to let
10 you read all of those. Thank you.
11 Can I get a motion to approve?
12 By Ms. Potts Roque. Second by Ms.
13 Smith. Comments or discussion
14 from the floor? Comments or
15 discussion from the Board? All in
16 favor say aye.

17 ALL BOARD MEMBERS:

18 Aye.

19 MR. MEHROTRA:

20 All opposed? There is no
21 opposition.

22 MS. FRIEDKIN:

23 We have two changes of
24 addresses for the EZ Site.

25 Contract No. 20120984, Diversify



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 One Staffing. They are moving
2 from Desiard Street to 501 North
3 Fifth Street in Monroe.

4 Then we've got Contract No.
5 20120794, Advanced Graphic
6 Engraving, LLC. They are moving
7 from New Iberia to 3105 Melancon
8 Road in Broussard.

9 MR. MEHROTRA:

10 Thank you. Motion to approve?
11 By Mr. Soprano. Second by Mr.
12 Jones. Comments or discussion
13 from the floor? Comments or
14 discussion from the Board? All in
15 favor say aye.

16 ALL BOARD MEMBERS:

17 Aye.

18 MR. MEHROTRA:

19 All opposed? There is no
20 opposition. Thank you.

21 MS. WEBER:

22 Are you ready for Industrial
23 Tax?

24 MR. MEHROTRA:

25 Yes, ma'am. Ms. Weber.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MS. WEBER:
2 Would you like me to read all
3 of them?

4 MR. MEHROTRA:
5 How many do we have?

6 MS. WEBER:
7 56.

8 MR. MEHROTRA:
9 56.

10 MR. JONES:
11 Mr. Chairman, I move that we
12 accept all of them in globo all
13 56.

14 MR. MEHROTRA:
15 Okay. A motion by Mr. Jones
16 to handle the reading in globo.
17 Can I have a second, please, by
18 Mr. King. All in favor say aye.

19 ALL BOARD MEMBERS:
20 Aye.

21 MS. ATKINS:
22 I need to (inaudible) --
23 Century Marketing Solution.

24 MR. MEHROTRA:
25 Ms. Atkins will abstain from



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 the Century Marketing Solution,
2 LLC. So a motion to handle in
3 globo. All in favor say aye.

4 ALL BOARD MEMBERS:

5 Aye.

6 MR. MEHROTRA:

7 Anyone oppose?

8 MS. WEBER:

9 Next I have Transfer of Tax
10 Exemption Contract.

11 United States Aluminate
12 Company Incorporated, Contract
13 No. 070673. The new name will be
14 USALCO Port Allen Plant, LLC in
15 West Baton Rouge. Colfax Treating
16 Company, that is currently all
17 their active contracts to
18 Kisatchie Treating, LLC in
19 Rapides. Zappe Endeavors, LLC,
20 Contract 040968070009 and
21 20030637 to Utz Quality Foods
22 Incorporated in St. James. And,
23 last, Arrow Industries
24 Incorporated, Contract 060229 to
25 Dresser-Rand Services, LLC in La



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Salle.

2 MR. MEHROTRA:

3 Thank you, Ms. Weber. Motion
4 to approve. Mr. Belcher and
5 second by Mr. Elmore.

6 Comments or discussion from
7 the floor? Comments or discussion
8 from the Board? All in favor say
9 aye?

10 ALL BOARD MEMBERS:

11 Aye.

12 MR. MEHROTRA:

13 All opposed? There is no
14 opposition.

15 MS. WEBER:

16 All right. Partial Transfers.
17 Zappe Endeavors, LLC, Contract
18 No. 200806 -- 0063, and that's
19 one too many zeros in the 2000.
20 20080063, SRS Leasing-Gramercy
21 LP-Building. They received
22 \$898,519. Utz Quality Foods
23 Incorporated receives the
24 equipment, which is \$815,514.

25 Zappe Endeavors, LLC,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Contract 062018, SRS Leasing
2 Gramercy for the building
3 receives \$176,824. Utz Quality
4 Foods receives the equipment in
5 the amount of \$375,502 with four
6 thousand of that restricted.
7 Zappe Endeavors, Contract No.
8 20038027, SRS Leasing Gramercy LP
9 receives \$9,740 in building. Utz
10 Quality Foods Incorporated
11 receives \$563,628 in equipment.
12 Zappe Endeavors, LLC, 20081156,
13 SRS Leasing Gramercy LP Building
14 receives \$286,184. Utz Quality
15 Foods Incorporated receives the
16 equipment in the amount of
17 \$500,274. This is all in St.
18 James.

19 MR. MEHROTRA:
20 Thank you, Ms. Weber. A
21 motion to approve. Motion to
22 approve by Mr. Burgess. A second
23 by Mr. Holden. Comments or
24 discussion from the floor?
25 Comments or -- yes, Mr. Jones.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. JONES:
2 Mr. Windham and I are
3 struggling with this. Is this
4 Zapps Potato Chips folks?

5 MS. WEBER:
6 Yes.

7 MR. JONES:
8 What's happening? Are we
9 going to be without our potato
10 chips?

11 MS. WEBER:
12 No. But it's no longer a
13 Louisiana company.

14 MS. POTTS ROQUE:
15 Utz is a northeastern
16 company.

17 MS. WEBER:
18 Yes. When Mr. Zapp died, they
19 struggled to keep the company
20 running, and I believe this was
21 Zapps best alternative. They are
22 keeping the plant open in
23 Louisiana.

24 MR. JONES:
25 They will keep the plant



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 open?

2 MS. POTTS ROQUE:

3 Are they going to maintain
4 the name of Zapps for that
5 product line?

6 MS. WEBER:

7 No, ma'am. You should see it
8 in the stores already. It's
9 already listed as Utz.

10 MR. JONES:

11 So Zapps is now Utz ladies
12 and gentlemen, you don't learn
13 things unless you come to these
14 meetings. We are a variable
15 wealth of information.

16 MR. WINDHAM:

17 On the last one that you
18 read, Lori, the numbers don't add
19 up. Does that make sense?

20 MS. WEBER:

21 Oh, yes. You are right. I
22 will have to correct that. I will
23 bring it up to the next Board
24 meeting. Thank you for catching
25 that. It may be that they had



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 some disposals, so --

2 MR. MEHROTRA:

3 Thank you, Mr. Windham. Any
4 more comments or discussion from
5 the floor on this? Anything
6 additional from the Board? All in
7 favor say aye.

8 ALL BOARD MEMBERS:

9 Aye.

10 MR. MEHROTRA:

11 All opposed? There is no
12 opposition.

13 MS. WEBER:

14 All right. Change in Location
15 Only. I have two. Gulf Coast
16 Manufacturing, LLC, 20080247.
17 They are moving from 2103 Coteau
18 Road to 3622 West Main Street in
19 Gray, Terrebonne Parish. And then
20 MSS Real Estate, 20080994. They
21 are still in the Livingston
22 Parish Industrial Park. They just
23 have a specific street address of
24 15895 Industry Way in Walker.
25 That is Livingston.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 MR. MEHROTRA:
2 Okay. Thank you. Motion to
3 approve by Mr. Soprano. A second
4 by Mr. Windham. Comments or
5 discussion from the floor?
6 Comments or discussion from the
7 Board? All in favor say aye.

8 ALL BOARD MEMBERS:
9 Aye.

10 MR. MEHROTRA:
11 All opposed? There is no
12 opposition.

13 MS. WEBER:
14 All right. I have four
15 Cancellation of Contracts. Fiber
16 Form, LLC. Contract No. 0621808 A
17 and B. They are no longer
18 operating as a manufacturer, and
19 this is according to their parent
20 company. They have requested --
21 we have requested the
22 cancellation of contracts since
23 they are no longer manufacturing.
24 This is in Ouachita. The second
25 one is Gulf Coast ThermoBlock,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 LLC, 062490. They have been
2 closed and currently in
3 bankruptcy. Mail has been
4 returned. We can't contact them,
5 so I am recommending cancellation
6 of the contract. St. Tammany.

7 Tri Tech Machine, LLC,
8 Contract No. 070468, 20080467,
9 20090418, and 20100423. They were
10 sold to a non-manufacturing
11 entity and we are requesting
12 cancellation of these contracts.
13 This is in Lafayette Parish.

14 BNY Mellon RCC, LLC,
15 20120614. They requested
16 cancellation since they moved the
17 operations out of state. This was
18 in DeSoto.

19 MR. MEHROTRA:

20 Thank you, Ms. Weber. Motion
21 to approve by Ms. Potts Roque.
22 Second by Mr. Elmore.

23 Comments or discussion from
24 the floor? Comments or discussion
25 from the Board? All in favor say



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 aye.

2 ALL BOARD MEMBERS:

3 Aye.

4 MR. MEHROTRA:

5 All opposed? There is no
6 opposition.

7 MS. WEBER:

8 Okay. I do have one special
9 circumstance, that is Dulac
10 Shipyard, and basically the
11 company is doing repair and
12 renovation work at this time.
13 They indicated that they are
14 trying to get more barges ordered
15 by outside companies, but there
16 is an issue with capital gains
17 tax, so right now their clients
18 are not ordering, and I told him
19 that I would recommend approval
20 for one year of the existing
21 contracts but if they did not
22 become a manufacturer by the end
23 of October of next year, that we
24 would recommend cancellations of
25 these contracts, and he



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 completely understands that.

2 MR. MEHROTRA:

3 He was okay with that?

4 MS. WEBER:

5 Yes, sir. So it's in the 528
6 renewals.

7 MR. MEHROTRA:

8 Can I get a motion to approve
9 the special circumstance? Mayor
10 Brasseaux. Second by Ms.
11 Potts-Roque. Comments or
12 discussion from the floor?
13 Comments or discussion from the
14 Board?

15 MR. JONES:

16 Question. Basically gives
17 them a one year?

18 MS. WEBER:

19 Yes. Their contracts were due
20 for renewal this year, but if we
21 did not, they would expire, so
22 what we're doing is allowing the
23 contract to continue for this
24 year into next year but if they
25 do not become manufacturer by



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 October, then we would recommend
2 cancellation.

3 MR. JONES:

4 Is this a renewal?

5 MS. WEBER:

6 It's a renewal.

7 MS. POTTS-ROQUE:

8 So at this time there's a
9 temporary lapse in manufacturing
10 for the company?

11 MS. WEBER:

12 Yes, ma'am. They are doing
13 renovation and repair work, which
14 does involve some manufacturing
15 but it's not the primary thrust
16 of their original contract.

17 MS. POTTS ROQUE:

18 But they intend to get back
19 to their regular manufacturing?

20 MS. WEBER:

21 They are trying, yes.

22 MR. MEHROTRA:

23 Any additional comments from
24 the Board? All in favor say aye.

25 ALL BOARD MEMBERS:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Aye.

2 MR. MEHROTRA:

3 All opposed? There is no
4 opposition.

5 MS. WEBER:

6 Okay. Renewals.

7 MR. JONES:

8 Mr. Chairman, I move that we
9 handle all 528 renewals line by
10 line -- no.

11 MS. WEBER:

12 I knew you were going to do
13 that.

14 MR. JONES:

15 I actually move -- well, I
16 move to handle them in globo.

17 MR. MEHROTRA:

18 Motion by Mr. Jones to handle
19 in globo all 528 renewals. Second
20 by Ms. Atkins.

21 MS. ATKINS:

22 Yes. But I also want to
23 abstain from the Century
24 Marketing Solution.

25 MR. MEHROTRA:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Okay. We will have a second
2 by Ms. Smith and then Ms. Atkins.
3 You would like to abstain from
4 which one?

5 MS. ATKINS:

6 It's the Century Marketing
7 Solution.

8 MR. MEHROTRA:

9 Okay. Very good.

10 MS. WEBER:

11 And on a personal note, this
12 is the largest renewals that I
13 have ever done, so --

14 MS. POTTS ROQUE:

15 I've never seen this many.

16 MS. WEBER:

17 I think people are deciding
18 to renew early.

19 MR. JONES:

20 Ms. Weber, you wish to read
21 them?

22 MS. WEBER:

23 No, sir.

24 MR. JONES:

25 I don't want to misinterpret



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 your comments.

2 MS. WEBER:

3 No. I don't. Thank you,
4 though.

5 MR. MEHROTRA:

6 Do we have any comments or
7 discussion from the floor on
8 anything? How about from the
9 Board? Handling the list in
10 globo, all in favor say aye.

11 ALL BOARD MEMBERS:

12 Aye.

13 MR. MEHROTRA:

14 All opposed? There is no
15 opposition. Mr. Elmore.

16 MR. ELMORE:

17 Before we -- I know we
18 already voted and all, but going
19 back to the Cancellation of
20 Contracts, Tri Tech Machine in
21 Lafayette, what was the -- I'm
22 just curious the reason for
23 cancellation. It says it was
24 sold.

25 MS. WEBER:



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Yes. They are sold to a
2 rental company, I believe, and I
3 called and spoke with the people
4 and they did -- they said that
5 they did buy the company and they
6 are not manufacturing, so --

7 MR. ELMORE:

8 Who purchased them?

9 MS. WEBER:

10 Honestly, I don't remember
11 the name. It's some kind of
12 rental company.

13 MR. ELMORE:

14 Got you. Okay. I was just
15 curious. I wasn't aware of it.
16 Thank you for the clarification.

17 MR. MEHROTRA:

18 Thank you, Mr. Elmore. Okay.
19 Mr. Grissom from LED. Comments.

20 MR. GRISSOM:

21 Thank you, Mr. Chairman.
22 First I would like to thank
23 Marilyn for her years of service
24 and for the time that we have
25 spent together. It's been a real



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 pleasure and I have learned quite
2 a bit from working with Marilyn,
3 so thank you very much and I
4 appreciate all of your help and
5 support.

6 I wanted to provide our Board
7 with a bit of an overview of the
8 economic activity in the state
9 and provide a bit of information
10 on our certified state program,
11 which is one of the initiatives
12 that we have in place to improve
13 Louisiana's attractiveness and
14 competitiveness on the new
15 project opportunities.

16 So, first, with the overview,
17 since January 2008, so beginning
18 with the national recession, you
19 would start -- of the
20 administration, our state has
21 attracted economic development
22 projects. These are both in state
23 expansion and relocations
24 companies moving into the state
25 that are resulting in more than



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 83,000 new jobs for the state,
2 and more than \$54 billion in new
3 capital investment, so that's
4 just kind of a look back over the
5 last six years. We have had a
6 number of policy reforms at the
7 state level that are really
8 helping in the state's RAC
9 improvement for standings and
10 different climate rankings. Some
11 of those were enhanced
12 governmental ethics laws,
13 streamline work with development
14 solutions and the elimination of
15 the number of unorthodox business
16 taxes, which were accelerated
17 over the last several years.

18 Our state now ranks among the
19 top ten business climates in the
20 U.S. as judged by Site Selection
21 Magazine, Area Development
22 Magazine and Business Facilities
23 Magazine. All of these are U.S.
24 based magazines focused on
25 economic development site



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 selection, so we're very excited
2 to be noted as in the top ten,
3 and it's one of the things that
4 we will continue to try to place
5 our focus on.

6 In July business facilities
7 ranked our business climate No.
8 4, and this was the highest
9 ranking that we ever had for our
10 state's business climate.

11 Our business taxes are some
12 of the most competitive in the
13 nation for new manufacturing
14 projects according to the tax
15 foundation KMMG, and our state's
16 energy crisis among the lowest in
17 the U.S., so a number of
18 fundamental assets in place to
19 help us in winning those projects
20 encouraging business to invest in
21 the state.

22 We believe that a number of
23 the site selectors at the
24 corporate level and those that
25 have their own firms are taking



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 more and more notice of
2 Louisiana, and it's a number of
3 things. It involves some of our
4 highly customized incentive
5 programs such as those that we
6 work with here at the Board of
7 Commerce and Industry are overall
8 strong and improved in business
9 climate, low cost, I mentioned on
10 the tax and energy side, and some
11 of the aggressive site work that
12 we have been doing, and I wanted
13 to cover a bit of that program to
14 give you a playlist of what it is
15 trying to accomplish and where we
16 are.

17 Most states, particularly
18 those in the south have some sort
19 of programs where they either
20 certify or ready sites or
21 economic development project,
22 primarily in the distribution and
23 logistics space. Since around
24 2009 Louisiana has put together a
25 certified sites program and we



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 are now at the point where we
2 have 34 sites across the state
3 that are certified through this
4 program and a large portfolio of
5 sites that are in the process of
6 being certified, so this is
7 something where we're now at a
8 point where we have a nice mix of
9 sites; some small, some larger.
10 All, you know, all areas of the
11 state, different types of access
12 to infrastructure. So this
13 portfolio of certified sites are
14 the sites that in competitive
15 situations the site selection
16 firms are most likely to look at
17 first, so if the state has a
18 certified site that meets their
19 criteria, that is where they are
20 going to hone their efforts. If
21 they look across multiple states
22 and none of the certified sites
23 meet their criteria then they
24 might go to the next level
25 analysis and look at some of

**TORRES REPORTING & ASSOCIATES, INC.**

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAXNew Orleans, LA
504.392.4791
504.392.4852 FAX

1 those that aren't certified.

2 So, in general, what the
3 certification process means and
4 what it involves. First, it
5 indicates that this set of sites
6 are competitive with what is
7 expected or what is seen in other
8 states. It means they're
9 development ready, so substantial
10 due diligence is being completed
11 on the site. A lot of the basic
12 site information has been
13 gathered and documented in single
14 location, and an independent
15 third party engineering firm has
16 reviewed the site, the
17 documentation and certified that
18 it is ready for development.

19 This eliminates a lot of the
20 uncertainty for the company as
21 they are making their decision,
22 and it also assured them --
23 assures them that there won't be
24 any unforeseen obstacles for
25 them, so we're proud of the



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 progress. We are going to
2 continue to push the program and
3 with the -- with those in the
4 pipeline, I believe we will be
5 above 50 years short of, I would
6 say likely within the next 12
7 months will be -- moved that from
8 34 to 50 sites.

9 So, you know, just one of the
10 things that we're doing at LED to
11 make our state more competitive,
12 and that program, along with many
13 reforms that have been put in
14 place, our active marketing
15 efforts, some of the incentive
16 programs that we have leveraged
17 are workforce programs with LED
18 Fast Start really come together
19 to provide a complete solution,
20 and one of them we get -- or
21 having the opportunity to put in
22 front of more and more companies,
23 so some real success there.

24 I wanted to just review
25 quickly some of the our recent



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 project announcements. I will
2 just rattle these off and be
3 happy to answer any questions on
4 the projects, but a nice set of
5 announcements over the last
6 several months. Just the other
7 day, National Oil Well of Arco
8 announced a \$23 million facility
9 in New Iberia. Jogler announced a
10 relocation of manufacturing
11 facility from Texas to Baton
12 Rouge, 60 new direct jobs
13 associated with that project. We
14 recently just had the ground
15 breaking for the IBM Services
16 Center Baton Rouge in downtown
17 Baton Rouge with employment
18 projected to reach 800 direct
19 jobs over the next several years.
20 Shin-Med (ph) announced a new
21 healthcare software development
22 code in New Orleans. This is a
23 team that is going to be
24 developing a new software product
25 focused on healthcare, and this



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 is a company based out of Florida
2 who chose Louisiana for that
3 expansion.

4 Shell announced the company
5 selection of Ascension Parish for
6 a potential world scale gas and
7 liquids facility resulting in 740
8 new direct jobs, and, I believe,
9 \$12.5 billion in capital
10 investment. Very large capital
11 project. Wingspan portfolio
12 advisors announced 532 direct new
13 jobs from northeast Louisiana.
14 There was a recent groundbreaking
15 with BentMoore Still II in
16 Shreveport. This is a German
17 manufacturer of piping products.
18 Teleperformance announced in
19 Shreveport a center, basically a
20 business processing outsourcing
21 center with 740 new jobs, and we
22 have had BASF announced a new
23 investments in a new polyurethane
24 facility here in Geismar, and
25 then in the Lake Charles area



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Juniper GTL announced \$100
2 million natural gas to liquids
3 facility with 141 direct and
4 indirect jobs.

5 So it just gives you a
6 flavor. A lot of very interesting
7 projects underway. You have
8 projects in traditional sectors
9 such as chemicals and oil field
10 services. The GTL projects, those
11 are applying new technologies and
12 converting natural gas to liquids
13 fuels, and Louisiana's at the
14 epicenter of that here in the
15 U.S., and a number of software
16 development projects where, you
17 he, that pushed the Department's
18 making to diversify our economy,
19 and to leverage some of the
20 incentive programs that we have
21 in place are starting to come
22 together and you see projects
23 both in Baton Rouge and New
24 Orleans, so we are real excited
25 about that.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Again, I will be happy to
2 answer any questions. I wanted to
3 thank everyone for your
4 attendance and participation on
5 this Board. Your efforts are
6 greatly appreciated and very
7 important to the state's overall
8 efforts, but I will be happy to
9 answer any questions on the
10 projects or overall economic
11 development progress.

12 MR. MEHROTRA:

13 Mr. Carter.

14 MR. CARTER:

15 Thank you. It's a point of
16 privilege, No. 1, as chairman of
17 the House Education Committee, I
18 can learn a lesson on how to run
19 a very efficient well run meeting
20 because ours lasts 15 hours.

21 Real quickly, Steven, I was
22 in Boston this past weekend at a
23 conference and just happened to
24 be sitting at a table where a guy
25 from IBM, who was in Washington,



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 made the comment, he said, you
2 are from Louisiana? I said,
3 yes, sir. I'm in the legislature.
4 Relay the message back to your
5 people in Louisiana that when
6 they negotiated with IBM, our
7 state was probably in a position
8 to do more for them than any
9 other state, and he just wanted
10 to let us know that we did a
11 marvelous job and that your
12 organization, their support was
13 second to none of any other state
14 that they dealt with, so I just
15 wanted you to know that.

16 MR. GRISSOM:

17 Thank you very much. I
18 appreciate relying that message
19 and appreciate the compliment.

20 MR. MEHROTRA:

21 Thank you, Mr. Carter. Mr.
22 Grissom, thank you. Outstanding
23 work. We really appreciate all of
24 y'all's hard work.

25 Okay. Any other comments?



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

Okay.
On behalf of the Board, we would like to thank the staff for all of y'all's hard work. Y'all are greatly appreciated. Y'all make our jobs so easy, so we can't thank y'all enough. I would like to thank everybody for attending. Motion to adjourn by Mr. Elmore. Second by Mr. Jones. Thank you.

(Whereupon the meeting adjourned at 2:15 p.m.)



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

REPORTER'S CERTIFICATE

I, RACHEL Y. TORRES, Certified Court Reporter in and for the State of Louisiana, as the officer before whom this testimony was taken, do hereby certify that this meeting was reported by me in the stenotype reporting method, was prepared and transcribed by me or under my personal direction and supervision, and is a true and correct transcript to the best of my ability and understanding;

That the transcript has been prepared in compliance with transcript format guidelines required by statute or by rules of the board, that I have acted in compliance with the prohibition on contractual relationships, as defined by Louisiana Code of Civil Procedure Article 1434 and in rules and advisory opinions of the board;

That I am not related to counsel or to the parties herein, nor am I otherwise interested in the outcome of this matter.



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

1 Dated this 15th day of November, 2013.

2

3

4

5

6 RACHEL Y. TORRES, CCR, RPR

7 CERTIFIED COURT REPORTER

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

<hr/>	1st 13:8	20120794 18:5	<hr/>
\$	<hr/>	20120893 15:14	7
<hr/>	2	20120972 15:6	<hr/>
\$100 44:1	20 13:9 14:24	20120984 17:25	7 16:12
\$12.5 43:9	2000 21:19	20120998 16:10	740 43:7,21
\$176,824 22:3	20030637 20:21	20121070 16:22	<hr/>
\$20,472,792 11:9	20038027 22:8	20121193 11:5	8
\$23 42:8	20071090 11:24	20121235 16:20	<hr/>
\$286,184 22:14	20071256 17:6	20121243 11:1	800 42:18
\$375,502 22:5	2008 35:17	20130103 11:4	83,000 36:1
\$500,274 22:17	20080063 21:20	20130107 16:24	<hr/>
\$54 36:2	20080247 25:16	20130549 16:6	A
\$563,628 22:11	20080467 27:8	20131091 11:3	<hr/>
\$815,514 21:24	200806 21:18	2103 25:17	Abatement 10:23 11:7
\$898,519 21:22	20080994 25:20	2:15 47:13	abstain 19:25 31:23 32:3
\$9,740 22:9	20081156 22:12	<hr/>	accelerated 36:16
<hr/>	2009 38:24	3	accept 19:12
0	20090418 27:9	<hr/>	access 39:11
<hr/>	20100072 10:25	3105 18:7	access 39:11
0063 21:18	20100423 27:9	34 39:2 41:8	accomplish 38:15
040968070009 20:20	20100897 15:8	3622 25:18	active 20:17 41:14
060229 20:24	20100972 15:2	<hr/>	activity 35:8
062018 22:1	20101010 15:4	4	add 24:18
0621808 26:16	20101107 16:13	<hr/>	additional 25:6 30:23
062490 27:1	20101208 15:13	4 37:8	address 25:23
070468 27:8	20110027 15:23	4038 11:1	addresses 17:24
070673 20:13	20110312 14:25	<hr/>	adjourn 47:9
<hr/>	20110587 16:16	5	adjourned 47:13
1	20110763 17:1	<hr/>	administration 35:20
1 45:16	20110895 15:20	50 41:5,8	Advanced 18:5
12 15:18 41:6	20111066 17:4	501 18:2	advisors 43:12
14 16:9	20120423 16:18	528 29:5 31:9,19	afternoon 10:20
141 44:3	20120614 27:15	532 43:12	aggressive 38:11
15 45:20	20120759 15:18	56 19:7,9,13	Albertsons 10:25
15895 25:24	<hr/>	<hr/>	Allen 20:14
19 14:4	6	60 42:12	allowing 29:22
	<hr/>		alternative 23:21
			Aluminate 20:11



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES
www.torresreporting.com
1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

amount 22:5,16		36:15,19,22 37:6,7,10, 11,20 38:8 43:20	Coast 25:15 26:25
analysis 39:25	B		code 42:22
announced 42:8,9,20 43:4,12,18,22 44:1	back 30:18 33:19 46:4	Butterbean 11:2	Colfax 20:15
announcements 42:1, 5	Bank 15:7	buy 34:5	comment 46:1
apartment 17:5	bankruptcy 27:3	C	comments 10:4,6 11:13,14 12:3,4,17 17:13,14 18:12,13 21:6, 7 22:23,25 26:4,6 27:23,24 29:11,13 30:23 33:1,6 34:19 46:25
Application 10:24	barges 28:14	called 34:3	Commerce 13:24 38:7
applications 10:22 11:8 14:24	based 36:24 43:1	cancellation 26:15,22 27:5,12,16 30:2 33:19, 23	Commercial 15:6
applying 44:11	BASF 43:22	cancellations 28:24	Committee 45:17
appreciated 45:6 47:5	basic 40:11	capital 15:6 28:16 36:3 43:9,10	Communication 15:9, 11
approval 28:19	basically 28:10 29:16 43:19	Carter 45:13,14 46:21	companies 28:15 35:24 41:22
approve 10:3 11:11 12:1 17:11 18:10 21:4 22:21,22 26:3 27:21 29:8	Baton 20:15 42:11,16, 17 44:23	catching 24:24	company 15:1,15,17 20:12,16 23:13,16,19 26:20 28:11 30:10 34:2, 5,12 40:20 43:1,4
Arco 42:7	beginning 10:24 35:17	center 16:15 42:16 43:19,21	competitive 37:12 39:14 40:6 41:11
area 36:21 43:25	behalf 14:8 47:2	Century 19:23 20:1 31:23 32:6	competitiveness 35:14
areas 39:10	Belcher 21:4	certification 40:3	complete 41:19
Armature 16:16	Bentmoore 43:15	certified 35:10 38:25 39:3,6,13,18,22 40:1,17	completed 40:10
Arrow 20:23	billion 36:2 43:9	chairman 19:11 31:8 34:21 45:16	completely 29:1
Ascension 43:5	bit 35:2,7,9 38:13	Change 25:14	compliment 46:19
assets 37:18	BNY 27:14	Charles 43:25	concludes 10:15
assured 40:22	board 10:7,8 11:15,17 12:5,7, 13:23 14:8 17:15,17 18:14,16 19:19 20:4 21:8,10 24:23 25:6,8 26:7,8 27:25 28:2 29:14 30:24, 25 33:9,11 38:6 45:5 47:2	chemicals 44:9	conference 45:23
assures 40:23	Boats 15:13	Chevron 14:25 15:2,4	contact 27:4
Atkins 19:21,25 31:20, 21 32:2,5	Boston 45:22	chips 23:4,10	continue 29:23 37:4 41:2
attendance 45:4	Brasseaux 10:3 29:10	chose 43:2	contract 17:25 18:4 20:10,12,20,24 21:17 22:1,7 26:16 27:6,8 29:23 30:16
attending 47:9	breaking 42:15	circumstance 29:9	contracts 20:17 26:15, 22 27:12 28:21,25
attracted 35:21	bring 24:23	clarification 34:16	
attractiveness 35:13	Broussard 18:8	clients 28:17	
aware 34:15	building 15:14,16 22:2, 9,13	climate 36:10 37:7,10 38:9	
aye 10:7,9 11:16,18 12:6,8 17:16,18 18:15, 17 19:18,20 20:3,5 21:9,11 25:7,9 26:7,9 28:1,3 30:24 31:1 33:10,12	Burgess 11:12 22:22	climates 36:19	
	business 15:10,16,21 16:3,8,11,14 17:3	closed 27:2	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

29:19 33:20	22:24 25:4 26:5,6 27:23,24 29:12,13 33:7	engineering 40:15	flavor 44:6
converting 44:12		Engraving 18:6	floor 10:5 11:14 12:4 17:14 18:13 21:7 22:24 26:5 27:24 29:12 33:7
corporate 37:24	disposals 25:1	enhanced 36:11	Florida 43:1
correct 24:22	distribution 38:22	enjoyed 13:23	focus 37:5
cost 38:9	diversify 17:25 44:18	entity 27:11	focused 36:24 42:25
Coteau 25:17	documentation 40:17	Epic 15:13	folks 23:4
cover 38:13	documented 40:13	epicenter 44:14	Food 16:8
CPA 17:2	door 13:18	equipment 21:24 22:4, 11,16	Foods 20:21 21:22 22:4,10,15
crisis 37:16	downtown 42:16	Estate 25:20	Form 26:16
criteria 39:19,23	Dresser-rand 20:25	ethics 36:12	foundation 37:15
curious 33:22 34:15	due 29:19 40:10	excited 37:1 44:24	FRIEDKIN 12:20 14:16, 23 16:1 17:22
customized 38:4	Dulac 28:9	exciting 14:1	front 41:22
	Dupuis 17:2	excuse 10:21	fuels 44:13
		Exemption 20:10	fundamental 37:18
D	E	existing 28:20	
day 42:7	early 32:18	expansion 35:23 43:3	G
days 13:9	easy 16:2 47:6	expected 40:7	Gabriel 15:14,16
dealt 46:14	economic 35:8,21 36:25 38:21 45:10	expire 29:21	gains 28:16
December 13:8	economy 44:18	EZ 17:24	gas 43:6 44:2,12
deciding 32:17	Education 45:17		Gateway 11:4
decision 40:21	efficient 45:19	F	gathered 40:13
Dehart 17:1	efforts 39:20 41:15 45:5,8	facilities 36:22 37:6	Geismar 43:24
Department 14:2	eliminates 40:19	facility 42:8,11 43:7,24 44:3	general 40:2
Department's 44:17	elimination 36:14	fantastic 14:12	gentlemen 24:12
Desiard 18:2	Elite 15:8,11	Fast 41:18	German 43:16
Desoto 27:18	Elmore 11:13 21:5 27:22 33:15,16 34:7,13, 18 47:10	Favaloro 10:12,14	GHA 11:24
developing 42:24	employment 42:17	favor 10:7 11:16 12:6 17:16 18:15 19:18 20:3 21:8 26:7 27:25 30:24 33:10	give 38:14
development 11:2 35:21 36:13,21,25 38:21 40:9,18 42:21 44:16 45:11	encouraging 37:20	Fiber 26:15	glad 14:21
died 23:18	end 28:22	field 44:9	globo 19:12,16 20:3 31:16,19 33:10
diligence 40:10	Endeavors 20:19 21:17,25 22:7,12	firm 40:15	God 13:17
direct 42:12,18 43:8,12 44:3	energy 37:16 38:10	firms 37:25 39:16	good 10:20 13:14 32:9
discussion 10:5,6 11:13,15 12:3,5 17:13, 15 18:12,14 21:6,7			



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

governmental 36:12	House 45:17	issue 28:16	lapse 30:9
Gramercy 22:2,8,13	Hutchinson 17:2	_____	large 39:4 43:10
Graphic 18:5	_____	J	larger 39:9
Gray 25:19	I	_____	largest 32:12
greatly 14:9 45:6 47:5	Iberia 18:7 42:9	JAE 17:6	lasts 45:20
Grissom 34:19,20 46:16,22	IBM 42:15 45:25 46:6	James 20:22 22:18	laws 36:12
ground 42:14	II 15:20,22 43:15	JAMJOMAR 15:18	learn 24:12 45:18
groundbreaking 43:14	III 15:22	January 35:17	learned 35:1
Group 11:2	important 45:7	job 46:11	Leasing 22:1,8,13
GTL 44:1,10	improve 35:12	jobs 10:16 36:1 42:12, 19 43:8,13,21 44:4 47:6	Leasing-gramercy 21:20
Gulf 25:15 26:25	improved 38:8	Jogler 42:9	Leblanc 16:8
guy 45:24	improvement 36:9	John 11:3	LED 34:19 41:10,17
guys 12:24 13:1	inaudible 19:22	Jones 10:4 18:12 19:10,15 22:25 23:1,7, 24 24:10 29:15 30:3 31:7,14,18 32:19,24 47:10	left 13:9
H	incentive 38:4 41:15 44:20	judged 36:20	legislature 46:3
_____	Incorporated 15:10, 15,19,21,22 16:3,7,11, 17,19 17:7 20:12,22,24 21:23 22:10,15	July 37:6	lesson 45:18
halls 13:17	independent 40:14	Juniper 44:1	level 36:7 39:24
handle 19:16 20:2 31:9, 16,18	indirect 44:4	_____	leverage 44:19
Handling 33:9	Industrial 25:22	K	leveraged 41:16
happened 45:23	Industries 20:23	_____	Limited 11:5
happening 23:8	Industry 25:24 38:7	keeping 23:22	liquids 43:7 44:2,12
happy 42:3 45:1,8	information 24:15 35:9 40:12	kind 34:11 36:4	list 33:9
hard 46:24 47:4	infrastructure 39:12	King 19:18	listed 24:9
healthcare 16:13 42:21,25	initiatives 35:11	Kisatchie 20:18	Livingston 25:21,25
hear 12:17	intend 30:18	KMMG 37:15	LLC 10:25 11:3,24 15:1, 13 16:14,21,23,25 17:4 18:6 20:2,14,18,19,25 21:17,25 22:12 26:16 27:1,7,14
helping 36:8	interesting 44:6	_____	location 40:14
highest 37:8	invest 37:20	L	logistics 38:23
highly 38:4	investment 11:9 36:3 43:10	_____	long 13:2
Holden 22:23	investments 16:22 43:23	La 20:25	longer 23:12 26:17,23
hone 39:20	involve 30:14	ladies 24:11	Lord 13:14,17
Honestly 34:10	involves 38:3 40:4	Lafargue 11:3	Lori 24:18
Hotel 15:23 16:4		Lafayette 27:13 33:21	lot 13:25 40:11,19 44:6
hours 45:20		Lake 43:25	
		Lambert 10:18,19 11:22 12:12,15	



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

Louisiana 23:13,23 38:2,24 43:2,13 46:2,5	MEHROTRA 10:1,10, 17 11:10,19,25 12:9,14 14:7,20 15:24 17:8,19 18:9,18,24 19:4,8,14,24 20:6 21:2,12 22:19 25:2,10 26:1,10 27:19 28:4 29:2,7 30:22 31:2, 17,25 32:8 33:5,13 34:17 45:12 46:20		31:4 33:15
Louisiana's 44:13		N	ordered 28:14
low 38:9		nation 37:13	ordering 28:18
lowest 37:16		national 35:18 42:7	organization 46:12
LP 22:8,13		natural 44:2,12	original 30:16
LP-BUILDING 21:21		negotiated 46:6	Orleans 42:22 44:24
M	Melancon 18:7	nice 13:10 39:8 42:4	Oronite 14:25
	Mellon 27:14	non-manufacturing 27:10	Ouachita 26:24
Machine 16:18 27:7 33:20	MEMBERS 10:8 11:17 12:7 17:17 18:16 19:19 20:4 21:10 26:8 28:2 30:25 33:11	North 18:2	outsourcing 43:20
made 46:1	mentioned 38:9	northeast 43:13	Outstanding 46:22
Magazine 36:21,22,23	message 46:4,18	northeastern 23:15	overview 35:7,16
magazines 36:24	million 42:8 44:2	note 32:11	P
Mail 27:3	minute 12:22	noted 37:2	p.m. 47:13
Main 25:18	misinterpret 32:25	notice 38:1	parent 26:19
maintain 24:3	mix 39:8	number 36:6,15 37:17, 22 38:2 44:15	Parish 25:19,22 27:13 43:5
make 24:19 41:11 47:6	Monroe 18:3	numbers 24:18	Park 25:22
making 40:21 44:18	Monte 15:23	O	Partial 21:16
manufacturer 26:18 28:22 29:25 43:17	Monteleone 15:25 16:4	obstacles 40:24	participation 45:4
manufacturing 25:16 26:23 30:9,14,19 34:6 37:13 42:10	months 41:7 42:6	October 28:23 30:1	Partnership 11:5
Marilyn 34:23 35:2	Moore 17:1	oil 42:7 44:9	party 40:15
marketing 19:23 20:1 31:24 32:6 41:14	motion 10:2 11:11 12:1 17:11 18:10 19:15 20:2 21:3 22:21 26:2 27:20 29:8 31:18 47:9	open 23:22 24:1	past 45:22
marvelous 46:11	move 19:11 31:8,15,16	opens 13:15,18	Payless 16:7,10,12
Mayor 10:3 29:9	moved 27:16 41:7	operating 26:18	people 13:11 32:17 34:3 46:5
means 40:3,8	moving 18:1,6 25:17 35:24	operations 27:17	periods 13:2
meant 13:25	MSS 25:20	opportunities 35:15	personal 12:22 32:11
Medical 16:15	multiple 39:21	opportunity 41:21	ph 42:20
meet 39:23	MW 15:21	oppose 20:7	pipeline 41:4
meeting 12:19,23 24:24 45:19 47:13	MWIII 15:20	opposed 10:11 11:20 12:10 17:20 18:19 21:13 26:11 28:5 31:3 33:14	pipng 43:17
meetings 24:14		opposition 10:12 11:21 12:11 17:21 18:20 21:14 26:12 28:6	place 35:12 37:4,18 41:14 44:21
meets 39:18			plant 20:14 23:22,25
			playlist 38:14



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

pleasure 14:11 35:1	purchased 34:8	recession 35:18	24:2 27:21 30:17 32:14
point 39:1,8 45:15	push 41:2	recommend 28:19,24	Rouge 20:15 42:12,16,
policy 36:6	pushed 44:17	30:1	17 44:23
polyurethane 43:23	put 38:24 41:13,21	recommending 27:5	run 45:18,19
Port 20:14		Red 16:16	running 13:16 23:20
portfolio 39:4,13 43:11	<hr/> Q <hr/>	reforms 36:6 41:13	<hr/> S <hr/>
position 46:7	Quality 10:16 20:21	Regional 16:15	Salle 21:1
potato 23:4,9	21:22 22:3,10,14	regular 30:19	scale 43:6
potential 43:6	Question 29:16	Relay 46:4	sectors 44:8
Potts 17:12 23:14 24:2	questions 42:3 45:2,9	relocation 42:10	selection 36:20 37:1
27:21 30:17 32:14	quickly 41:25 45:21	relocations 35:23	39:15 43:5
Potts-roque 29:11		relying 46:18	selectors 37:23
30:7	<hr/> R <hr/>	remember 34:10	sense 24:19
practiced 16:5	RAC 36:8	Renaissance 11:4	service 14:10 16:18
primarily 38:22	ranked 37:7	renew 32:18	34:23
primary 30:15	ranking 37:9	renewal 10:22 11:23	services 15:9,11 20:25
privilege 45:16	rankings 36:10	29:20 30:4,6	42:15 44:10
process 39:5 40:3	ranks 36:18	renewals 31:6,9,19	servicing 12:24
processing 43:20	Rapides 16:13,15	32:12	set 40:5 42:4
product 24:5 42:24	20:19	renovation 28:12	Shell 43:4
Productions 11:6	rattle 42:2	30:13	Shin-med 42:20
products 43:17	RCC 27:14	rental 34:2,12	Shipyard 28:10
professional 14:13	reach 42:18	repair 28:11 30:13	short 13:1 41:5
program 35:10 38:13,	read 17:10 19:2 24:18	requested 26:20,21	Shreveport 43:16,19
25 39:4 41:2,12	32:20	27:15	side 38:10
programs 38:5,19	reading 14:18 19:16	requesting 27:11	single 40:13
41:16,17 44:20	ready 18:22 38:20 40:9,	rest 13:1	single 40:13
progress 41:1 45:11	18	Restoration 10:23	sir 10:15,18 12:21 29:5
project 35:15 38:21	real 14:1,11 25:20	11:7	32:23
42:1,13 43:11	34:25 41:23 44:24	restricted 22:6	site 17:24 36:20,25
projected 42:18	45:21	resulting 35:25 43:7	37:23 38:11 39:15,18
projects 35:22 37:14,	reason 33:22	retiring 13:8	40:11,12,16
19 42:4 44:7,8,10,16,22	received 21:21	returned 27:4	sites 38:20,25 39:2,5,9,
45:10	receives 21:23 22:3,4,	review 41:24	13,14,22 40:5 41:8
Properties 11:24 17:6	9,11,14,15	reviewed 40:16	sitting 12:16 13:6
proud 40:25	recent 41:25 43:14	road 13:3 18:8 25:18	45:24
provide 35:6,9 41:19	recently 42:14	Roque 17:12 23:14	situations 39:15
			Slidell 16:25



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

small 39:9	streamline 36:13	thrust 30:15	wanted 17:9 35:6 38:12 41:24 45:2 46:9,15
Smith 13:9 17:13 32:2	street 18:2,3 25:18,23	Tigerbytes 16:20	Washington 45:25
software 42:21,24 44:15	strong 38:8	time 13:20 28:12 30:8 34:24	WDG 16:22
sold 27:10 33:24 34:1	struggled 23:19	today 12:16	wealth 24:15
solution 19:23 20:1 31:24 32:7 41:19	struggling 23:3	told 28:18	Weber 18:21,25 19:1,6 20:8 21:3,15 22:20 23:5,11,17 24:6,20 26:13 27:20 28:7 29:4, 18 30:5,11,20 31:5,11 32:10,16,20,22 33:2,25 34:9
solutions 16:21 36:14	substantial 40:9	top 36:19 37:2	weekend 45:22
Soprano 12:2 18:11 26:3	success 41:23	total 11:6,8	West 20:15 25:18
sort 38:18	Supermarket 16:7,10, 12	trade 14:3	Windham 12:3 23:2 24:16 25:3 26:4
south 38:18	Supply 15:15,17 16:19	traditional 44:8	Wings-up 16:24
space 38:23	support 35:5 46:12	Transfer 20:9	Wingspan 43:11
special 28:8 29:9	System 16:14	Transfers 21:16	winning 37:19
specific 25:23		Treating 20:15,18	WMDDH 17:3
spent 34:25	<hr/> T <hr/>	Tri 27:7 33:20	work 13:9 14:11 28:12 36:13 38:6,11 46:23,24 47:4
spoke 34:3	table 45:24	types 39:11	workforce 41:17
SRS 21:20 22:1,8,13	taking 37:25	<hr/> U <hr/>	working 14:1 35:2
St 20:22 22:17 27:6	Tammany 27:6	U.S. 36:20,23 37:17 44:15	Works 16:17
staff 47:3	tax 10:23 11:7 18:23 20:9 28:17 37:14 38:10	uncertainty 40:20	world 14:4 43:6
Staffing 18:1	taxes 36:16 37:11	understands 29:1	Wright 17:1
standings 36:9	Tcic-wah 11:6	underway 44:7	<hr/> X <hr/>
start 35:19 41:18	team 42:23	unforeseen 40:24	XII 15:18
started 13:4	Tech 27:7 33:20	United 20:11	<hr/> Y <hr/>
starting 44:21	technologies 44:11	unorthodox 36:15	y'all 14:5 47:4,5,7
state 27:17 35:8,10,20, 22,24 36:1,7,18 37:21 39:2,11,17 41:11 46:7, 9,13	Teleperformance 43:18	USA 15:2,4	y'all's 47:4
state's 36:8 37:10,15 45:7	temporary 30:9	USALCO 20:14	y'alls 46:24
states 20:11 38:17 39:21 40:8	ten 36:19 37:2	Utz 20:21 21:22 22:3,9, 14 23:15 24:9,11	year 28:20,23 29:17,20, 24
Steven 45:21	tenure 13:23	<hr/> V <hr/>	
Stick 16:16	Terrebonne 25:19	variable 24:14	
Store 11:1 16:9	Texas 42:11	voted 33:18	
stores 24:8	Thermoblock 26:25	<hr/> W <hr/>	
	things 14:1 24:13 38:3 41:10	Walker 25:24	
	thought 13:5		
	thousand 22:6		



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX

years 12:25 14:4 34:23
36:5,17 41:5 42:19

yes,sir 46:3

Z

Zapp 23:18

Zappe 20:19 21:17,25
22:7,12

Zapps 23:4,21 24:4,11

Zelia 17:4

zeros 21:19



TORRES REPORTING & ASSOCIATES, INC.

COURT REPORTING & LITIGATION SERVICES

www.torresreporting.com

1.866.982.6878 Toll Free

Baton Rouge, LA
225.751.0732
225.752.7308 FAX

New Orleans, LA
504.392.4791
504.392.4852 FAX